

# WELLINGTON MANAGEMENT®

# EMEA Investment Forum

THE ONLY CONSTANT IS CHANGE

### **BREAKOUT SESSION**

People, Planet, Profit — Investing for the long term with a stewardship mindset

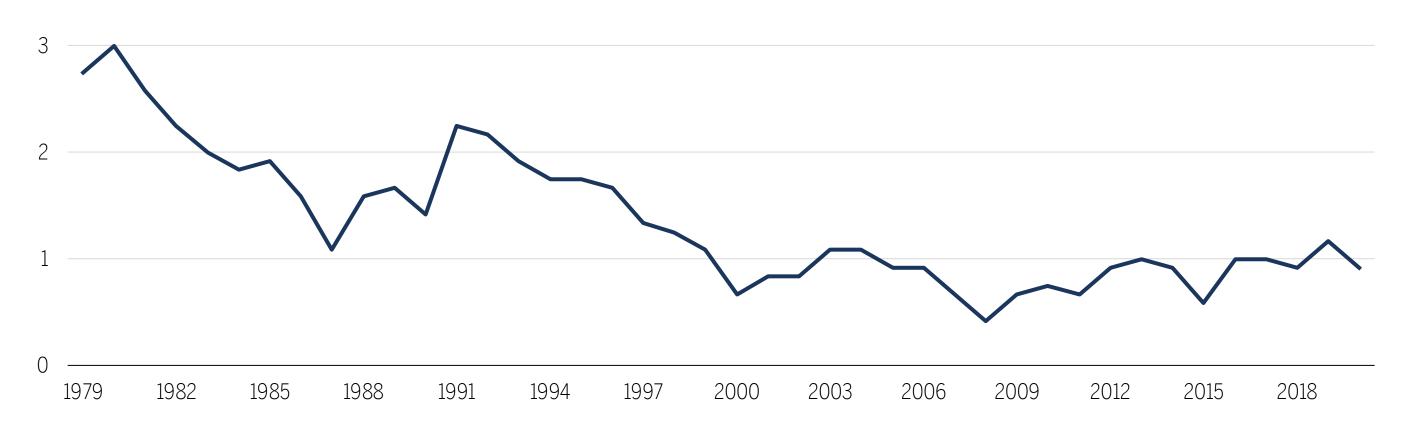
Yolanda Courtines, CFA, Equity Portfolio Manager

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# ESG investing: The challenge of short-termism

Average holding periods for stocks – Global (in years)



Sources: The World Bank | FOR ILLUSTRATIVE PURPOSES ONLY. PAST RESULTS ARE NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. | Actual results may vary significantly. Wellington has reviewed the above research and be lievers the findings are still valid even without the inclusion of more current data. The Fund is expected to have a low turnover, expected holdings periods are an estimate, cannot be guaranteed and may change. | Chart data: 1979 – 2020

### What inefficiencies do we see?



### We believe that the market is overly focused on

- Short-term growth vs long-term returns
- Financial statements as the sole basis for investment insights
- Publicly available ESG ratings that emphasize disclosure

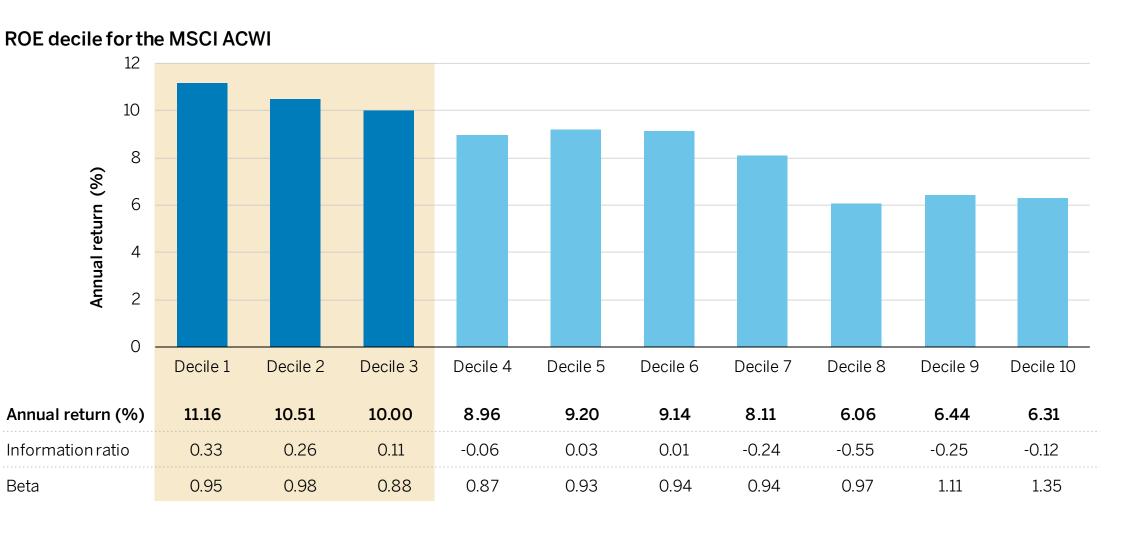
### Stewardship grows in importance the longer you extend your time horizon

- Human and natural capital investments pay dividends over the long-term
- Traditional financials fail to account for many material risks and opportunities
- Companies make constant trade-offs where sound ethics and judgement matter

Views expressed herein are those of the investment team, are based on available information, and are subject to change without notice. Individual portfolio management teams may hold different views and may make different investment decisions for different clients.

# Top 3 deciles of ROE outperform with less risk





Sources: FactSet, MSCI | As of 31 December 2022 | MSCI ACWI universe | Return on equity deciles | Rebalanced quarterly for sector neutrality and ROE decile ranking. Data are run quarterly. | PAST PERFORMANCE DOES NOT PREDICT FUTURE RETURNS. | Chart data: 31 December 1990 – 31 December 2022

# What is stewardship?

## The five pillars



We believe stewardship is defined by 5 things



1. A strong management team



2. An empowered board



3. Good capital allocation



4. Long-term mindset



5. Consideration of all stakeholders

### Focus on all stakeholders

Stewardship is the measure of how successful boards and managers balance outcomes for <a href="PEOPLE">PEOPLE</a>, PLANET and PROFIT to build long-term advantage.

PEOPLE

PLANET

PROFIT

### Invest in **PEOPLE**

- Prioritize talent and culture
- Promote diversity, equity and inclusion
- Improve customer satisfaction
- Take accountability for the supply chain

### Positively impact the **PLANET**

- Adapt and invest in the energy transition
- Reduce environmental footprint
- Contribute to a circular economy
- Be a vital partner to the local community

### Build Sustainable PROFIT

- Allocate capital wisely
- Invest in innovation
- Run the business with a long-term orientation
- Ensure shareholders are compensated over the long-term

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Investment objectives and philosophy



- A portfolio that prioritizes return on capital and best in class stewardship, in concert, has the potential to outperform
- Active ownership through engagement and proxy voting can influence company behavior and create value for shareholders
- Benefits of stewardship and engagement accrue as time horizons are extended

Diversification does not ensure a profit or guarantee against loss. A decision to invest should take account of all the characteristics and objectives described in the offering documents. Please refer to the sustainability related disclosures for information on the commitments of the portfolio.

Stakeholder focus drives the flywheel



Source: Wellington Management | For illustrative purposes only. Not representative of an actual investment. | The value of investments can fall as well as rise and there are no guarantees of a positive return in capital invested. A decision to invest should take account of all the characteristics and objectives described in the offering documents. Please refer to the sustainability related disclosures for information on the commitments of the portfolio.

Research process: investment scorecard for healthcare company

78	Score		
43	Returns		
13	History of High Returns		
8	Sustainability of High Returns		
13	Strong Capital Allocation		
10	Focus on the Long-Term		
39	Stewardship		
6	Executive Skill & Alignment		
13	Effective Board		
10	Focus on All Stakeholders		
10	Material ESG Engagement		
4	Flags		
ESG Priorities			

Access and pricing Integrity

Safety and product quality

#### Area of Focus

- [G] Above average open ended liability (risk of unquantifiable fines / litigation)
- [G] Elevated corruption and bribery risk (including risk for money laundering)
- [S] Poor track record on product quality / product recalls / focus on customer welfare
- [S] Business with above average ethical scrutiny / high headline risk

Source: Wellington Management | The example shown is presented for illustrative purposes only and is not to be viewed as representative of actual holdings. It should not be assumed that any client is invested in the (or similar) example, nor should it be assumed that an investment in the example has been or will be profitable. Actual holdings will vary for each client and there is no guarantee that a particular client's account will hold the example presented

### Stock example – Agriculture equipment company



### PLANET

• Innovation is focused on reducing the environmental impact

### PROFIT

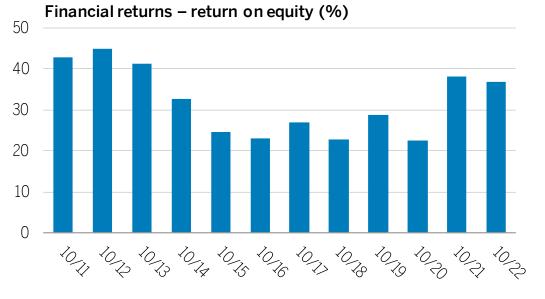
- Improving pricing power due to agricultural technology differentiation
- Non-cyclical return on capital

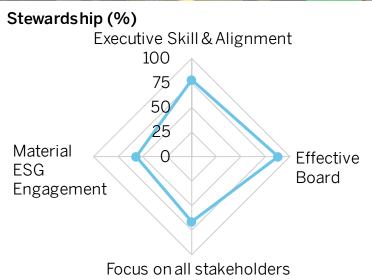


### Focus of engagement

- 1. Data privacy and security
- 2. Further progress on climate commitments
- 3. Health and safety







Source: FactSet | The example shown is presented for illustrative purposes only and is not to be viewed as representative of actual holdings. A decision to invest should take account of all the characteristics and objectives described in the offering documents. | PAST PERFORMANCE DOES NOT PREDICT FUTURE RETURNS. | Chart data: October 2011 – October 2022.

### Stock example - Professional data and services company



- Help customers with critical decisionmaking, including evidence-based patient care.
- Culture of innovation, with quick escalation of ideas to senior leadership.

#### PLANET

- Combine operational and financial data to deliver ESG solutions for clients.
- Committed to Science Based Targets and Net Zero.

#### PROFIT

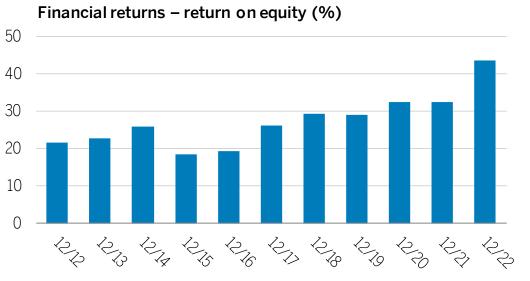
- Subscription-based model reduces volatility of earnings.
- Centralized product development offers scale, early engagement with Al.

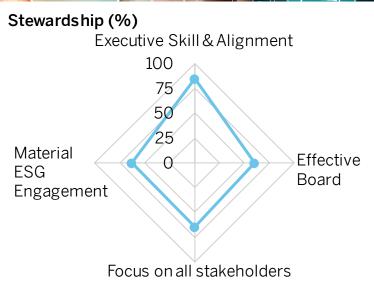


### Focus of engagement

- 1. CEO succession planning
- 2. Privacy and data security







Source: FactSet | The example shown is presented for illustrative purposes only and is not to be viewed as representative of actual holdings. A decision to invest should take account of all the characteristics and objectives described in the offering documents. | PAST PERFORMANCE DOES NOT PREDICT FUTURE RETURNS. | Chart data: December 2012 – December 2022.

Active ownership: Engagement tracking for a retail company

	Engagement Topic	ESG	Time Horizon
	GHG Emissions and Net Zero Transition	E	LT Aspiration
Spanish Retailer	Supply chain management	S	w/in 3yrs
	Board independence	G	w/in 1yr

The investment process is subject to change at any time

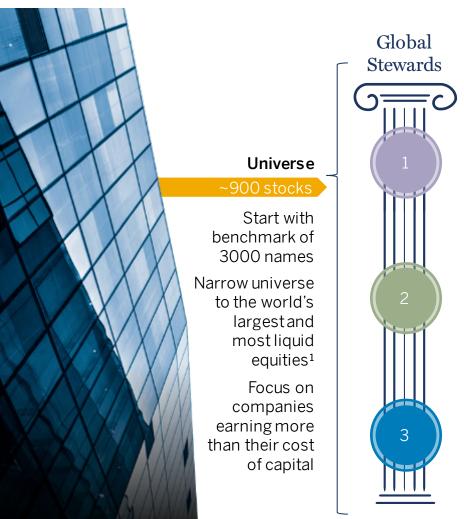
# In conclusion



- ✓ A portfolio of companies that prioritize people, planet and profit has the potential to outperform
- ✓ Active ownership through engagement and proxy voting can create value for shareholders
- ✓ The benefits of stewardship and engagement increase over the long term



### Investment process



Research input

### ~150 stocks

- Leverage GIAs to identify the best businesses to own over a long-time horizon
- Draw on ESG team to highlight stewardship leaders within industries and regions

### PM deep dive

#### ~50-100 stocks

- Apply singular focus to assessing returns and stewardship
- Measure qualitative factors with an investment scorecard
- Seek unique insights from sources like proxies and board engagements
- Value focus, adaptability, culture, capital allocation, aligned incentives

### Intentional portfolio construction

#### 35-45 stock portfolio

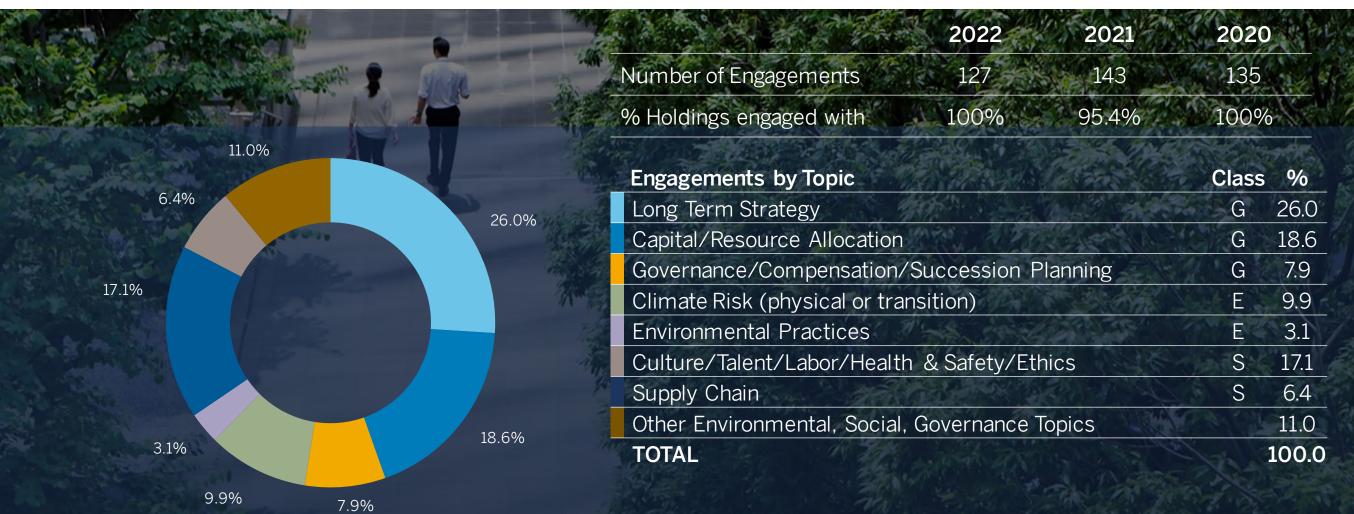
- Combine favored stocks to diversify risk and focus tracking error on stock selection
- Size positions based on valuation
- Intentionality of positioning through rebalancing process

### Sell discipline

We will eliminate a position if we lose trust in a company's stewardship commitment, or when we anticipate irreversible deterioration in financial returns

¹Ge nerally defined as investable floats above USD 20 billion and/or average daily volume of USD 100+ million | The characteristics presented are sought during the portfolio management process. Actual experience may not reflect all of these characteristics, or may be outside of stated ranges. A decision to invest should take account of all the characteristics and objectives described in the offering documents. Please refer to the sustainability related disclosures for information on the commitments of the portfolio.

Leveraging our corporate access for effective engagement



Data source: Wellington Global Stewards Fund engagement tracker. This material is not intended to constitute investment advice or an offer to sell, or the solicitation of an offer to purchase shares or other securities. G = Governance, E = Environmental, S = Social. 'Number of engagements' represents engagement activity with fund holdings. A decision to invest should take account of all the characteristics and objectives described in the offering documents. Please refer to the sustainability related disclosures for information on the commitments of the portfolio.

### Investment team



Mark Mandel, CFA
Senior Managing Director
Equity Portfolio Manager
Dartmouth College (Tuck) 1994, MBA
31 years of professional experience
28 years with Wellington Management



Yolanda Courtines, CFA
Senior Managing Director
Equity Portfolio Manager
Columbia University 1995, MS
30 years of professional experience
16 years with Wellington Management



Travis Miley
Vice President
Investment Director
New York University (Stern)2016, MS
14 years of professional experience
8 years with Wellington Management



Alexandre M Davis
Assistant Vice President
Investment Specialist
University of Warwick 2014, BSc
8 years of professional experience
4 years with Wellington Management

As of 31 December 2022

### Representative account top ten overweight positions

### As of 30 June 2023

Company	Industry Group	Market	% of equities	% of benchmark	Active position (%)
Northern Trust	Financial services	US	3.7	0.0	3.6
Deere & Company	Capital goods	US	3.8	0.2	3.6
Taiwan Semiconductor	Semiconductors & semi equip	Taiwan	3.9	0.7	3.2
Recruit Holdings	Commercial & prof svcs	Japan	3.3	0.1	3.2
Texas Instruments	Semiconductors & semi equip	US	3.4	0.3	3.1
Edwards Lifesciences	Health care equip & svcs	US	3.0	0.1	3.0
Prologis	Equity RE investment trusts	US	3.0	0.2	2.9
Weyerhaeuser	Equity RE investment trusts	US	2.9	0.0	2.9
Inditex	Cons discr distrib & retail	Spain	2.9	0.1	2.8
Cisco Systems	Tech hardware & equip	US	3.0	0.3	2.7
Total			32.9	2.0	

Number of equity names: 37

Benchmark: MSCI All Country World | Sums may not total due to rounding. | The specific securities identified are not representative of all of the securities purchased, sold, or recommended for clients. It should not be assumed that an investment in the securities identified has been or will be profitable. Actual holdings will vary for each client and there is no guarantee that a particular client's account will hold any or all of the securities listed. | The data shown is of a representative account, is for informational purposes only, is subject to change, and is not indicative of future portfolio characteristics or returns. This information complements the GIPS® Composite Report included at the end of the materials. Please refer to the Important Disclosures page for additional information.

### Representative account characteristics

### As of 30 June 2023

Size	Portfolio	Benchmark	Risk (holdings based)	
Asset-weighted market cap (USD, bil)	293.1	439.8		Portfolio
Median market cap (USD, bil)	90.8	11.2	Projected tracking risk (%)	4.28
Over USD 50 bil (%)	76	65	Projected beta – equity	0.95
USD 20 - 50 bil (%)	20	19	Active share – equity (%)	90
USD 10 – 20 bil (%)	4	10	Asset turnover (1-yr, %)	39
USD 2 - 10 bil (%)	0	6	Name turnover (1-yr, %)	8
Under USD 2 bil (%)	0	0		
Financial metrics				
Current P/E (x)	17.8	16.9		
Projected P/E (x)	16.0	15.1		
Price/book (x)	3.2	2.7		
Yield (%)	2.2	2.0		

Benchmark: MSCI All Country World | Sums may not total due to rounding. | If access products are held by the portfolio they may not be included in the calculation of characteristic data. Access products are instruments used to gain access to equity markets not otherwise available and may include (but are not limited to) instruments such as warrants, total return swaps, p-notes, or zero strike options. | The data shown is of a representative account, is for informational purposes only, is subject to change, and is not indicative of future portfolio characteristics or returns. Portfolio characteristics are based on the underlying holdings of the representative account and are subject to change. This data may be sourced internally or externally depending on the specific approach, availability of internal data, underlying holdings characteristics, and other factors. Projected or forward looking characteristics are based on a number of assumptions and the use of alternative assumptions could yield significantly different results. Additional information on this data is available upon request. | This information complements the GIPS® Composite Report included at the end of the materials. Please refer to the Important Disclosures page for additional information.

# Wellington Global Stewards Fund

### Investment returns – USD S Accumulating Unhedged

13.9

-1.8

	As of 30 June 2023 (%, USD)					
	1 mo	3 mos	1 yr	3 yrs	SI	
USD S Accumulating Unhedged (net)	5.8	5.1	19.6	15.2	14.0	
MSCIAC World Net	5.8	6.2	16.5	11.0	9.7	
Active return (net vs benchmark)	0.0	-1.1	3.1	4.2	4.3	
	YTD	2022	2021	2020	2019 <sup>1</sup>	
USD S Accumulating Unhedged (net)	12.2	-11.2	22.2	18.9	23.2	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

18.5

3.7

16.3

27

-18.4

72

<sup>1</sup>Partial calendar year (31 January 2019 to 31 December) | The inception date of the USD S Accumulating Unhedged share class is 31 January 2019. | Sums may not total due to rounding. | Performance returns for periods one year or less are not annualized. | PAST PERFORMANCE DOES NOT PREDICT FUTURE RETURNS. AN INVESTMENT CAN LOSE VALUE. Fund returns shown are net of USD S Accumulating Unhedged share class fees and expenses. Fund returns shown are net of actual (but not necessarily maximum) withholding and capital gains tax but are not otherwise adjusted for the effects of taxation and assume reinvestment of dividends and capital gains. | If an investor's own currency is different from the currency in which the fund is denominated, the investment return may increase or decrease as a result of currency fluctuations. | Please note the fund has a swing pricing mechanism in place. | Index returns are shown net of maximum withholding tax and assume reinvestment of dividends in line with the index providers methodology. If the last business day of the month is not a business day for the Fund, performance is calculated using the last available NAV. This may result in a performance differential between the fund and the index. | Sources: Fund –Wellington Management. Index –MSCI.

MSCIAC World Net

Active return (net vs benchmark)

17.3

5.9

# Wellington Global Stewards Fund

### Important disclosure

#### Additional performance information

PAST PERFORMANCE DOES NOT PREDICT FUTURE RETURNS. There can be no assurance nor should it be assumed that future investment performance of any strategy will conform to any performance examples set forth in this material or that the portfolio's underlying investments will be able to avoid losses. The investment results and any portfolio compositions set forth in this material are provided for illustrative purposes only and may not be indicative of the future investment results or future portfolio composition. The composition, size of, and risks associated with an investment in the strategy may differ substantially from the examples set forth in this material. An investment can lose value.

#### Access products

If access products are held by the portfolio they may not be included in the calculation of characteristic data. Access products are instruments used to gain access to equity markets not otherwise available and may include (but are not limited to) instruments such as warrants, total return swaps, p-notes, or zero strike options.

#### Actual holdings may vary

Fund characteristics, positioning, and holdings shown herein are based on data for the Fund as at the specified date. Actual holdings may vary and there is no guarantee that the Fund will have the same characteristics as described herein. Please refer to the annual and semi-annual report for the full holdings.

#### Projected or forward looking characteristics

Projected or forward looking characteristics are based on a number of assumptions and the use of alternative assumptions could yield significantly different results. Additional information on this data is available upon request.

#### Active share/active weights

Active weights are the difference between the fund and benchmark weight. The differences are summed and divided by two to arrive at active share (active weight). The active weights may not sum to the total due to rounding.

#### Source of data

Unless otherwise stated, the source of WMF fund data is Wellington Management and the source of index data is the index provider.

#### Turnover

Account Turnover is calculated by taking the lesser of total purchases or sales for the trailing 12-month period divided by the average month-end market value for the trailing 13-month period. The calculation may have exclusions, including but not limited to, cash and cash equivalents and certain derivatives.

#### Benchmarks shown for contextual purposes

The investment objective for the Fund indicates the extent to which an index may be considered in the management of the Fund. Where a Fund is not constructed relative to a benchmark, index will serve as a reference benchmark and only shown for contextual purposes.

#### Additional disclosures

Securities indices are unmanaged and are not subject to fees and expenses typically associated with managed accounts or investment funds. Investments cannot be made directly into an index.

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